



SALES POLICY:

It is the policy of Gard'N-Wise to sell merchandise to the wholesale trade only. This includes those who buy for resale or those who use the merchandise in their business.

PRICE CHANGES:

All prices as shown in our price lists are subject to **change without notice**. Prices charged will be those in effect at time of shipment. We will do everything possible to notify customers of price increases in advance.

TERMS OF SALE:

Many invoices carry a **1% cash discount** allowed if paid on the 10th of the following month (10th prox.). A **service charge of 1.5% per month** (annual percentage rate of 18%) is added on the monthly statement on invoices over 30 days past due. All past due accounts are subject to C.O.D. terms.

EARLY ORDER DISCOUNTS AND DELIVERIES:

Early order discounts are allowed on most orders placed **prior to December 31st** for delivery by April 30th the following year. To justify these discounts, orders must be delivered off of cars or trucks upon arrival at our warehouse directly to the customer. Customers requesting earlier than specified delivery on certain items are required to take all of the early order from that particular supplier. All early ordered items must be delivered no later than April 30th to qualify for discount. No early order discounts will be allowed after that date. Early orders discounts may be revoked on invoices which remain unpaid after the invoice's due date.

FREIGHT ALLOWANCES:

In areas not covered by our normal delivery route, merchandise will be shipped freight collect and freight will be allowed to be deducted from invoice remittances (attach copy of paid freight bill) on all orders **\$500.00** or more with the exception of these items:

| | | |
|------------------------|--------------------------|-------------------|
| Peat Moss/Potting Soil | Grow Supports | Bulk Bed Dividers |
| Bark/ Compost/ Mulch | Bagged Fertilizers | Growers Mix |
| Perlite/Vermiculite | Nursery Containers | Furniture |
| Ice Melter | Fabrics / Films / Liners | Garden Structures |
| Granular Pesticides | Bird / Grass Seed | |

These items may be included to make a \$500.00 order with freight allowed only on qualifying merchandise.

TRUCK DELIVERIES:

Our trucks will make scheduled in-season deliveries on a regular basis. Items that are not subject to freight allowances (see above) may be delivered at no charge on a space available basis, providing other freight allowed items are included.

Minimum for scheduled deliveries \$75.00

BROKEN CASE MARKUPS:

Most broken case items are priced at **10% above dealer price**. Be sure and check price list for best volume buys.

RETURNED MERCHANDISE:

Merchandise may not be returned without **prior approval**. Upon receipt of shipping instructions, approved returns may be sent to our warehouse on a freight prepaid basis and credit will be given less a **10% restocking charge**.

CLAIMS:

Any claim for corrections or deductions on merchandise delivered by Gard'N-Wise should be made within ten days after receipt of goods. Shortages or damaged merchandise should be noted on freight bills and claims made direct with the freight lines. Do not deduct losses from invoices as the carrier is responsible for delivery.

MINIMUM ORDERS:

Because of processing costs, our **minimum order is \$25.00**.

DEFECTIVE MERCHANDISE:

Return of defective merchandise must be approved by your Gard'N-Wise salesperson who will personally tag, arrange for pickup, and issue credit for approved items.